

## Regional Corporate Membership Requirements

We are glad that you have expressed interest in joining the World Employment Confederation as a corporate member. This would allow your company to join the industry elite as a recognised market leader.

There are two categories of regional corporate membership. Your company needs to meet one of the following set of criteria to be accepted as a regional corporate member of the WEC:

### 1. Multi-HR Services Corporate Member

- ✓ You must deliver more than one HR service in only one region represented by the WEC. These regions are Europe, North America, Latin America, North-East Asia, APAC Southern and Africa.
- ✓ You must have annual sales revenues of at least €500 million.
- ✓ You must be a member of at least 80% of the WEC national federations from the countries where you operate (as long as the national federations cover the respective HR services you offer).

### 2. Pure Player Corporate Member

- ✓ You must deliver at least one HR service in only one region represented by the WEC. These regions are Europe, North America, South America, Asia/Pacific, and Africa.
  - In the case where the company offers several HR services, whether to put forward one HR service or a range is up to your company to choose.
- ✓ For regional “pure player” corporate members, the threshold in terms of minimum sales revenues does not apply; WEC will accept the top 25 largest firms within their respective HR services specialty.
- ✓ You must be a member of at least 80% of the WEC national federations from the countries where you operate (as long as the national federations cover the respective HR services you offer).

The fees are set according to the HR service(s) the company wants to be registered as active within WEC, and are as follows:

HR Service	Direct Recruitment	MSP	RPO	Career Management	Agency Work	Multi HR Services (Capped Fee)
Membership Fee	15k€	15k€	15k€	15k€	45k€	45k€

#### Multi-HR Service Membership Fees

- The total membership fee a Regional multi-HR service corporate member will pay is 45k€.

#### Pure Player Membership Fees

- The pure player Regional corporate member can select one or a range of HR services. If a corporate member represents several HR services, the total membership fee is capped at 45k€. Corporate members pay whichever is less, the combined cost of individual services, or the capped fee of 45k€.
- If a corporate member is already active in the Agency Work sector, but would like to expand the HR services they provide into other fields, the total fee that will be paid remains capped at 45k€.

**To formally apply, companies need to fill in the attached application form, indicating the type of membership and services to be registered, and forward to Gabriella Coorey at [gabriella.coorey@wecglobal.org](mailto:gabriella.coorey@wecglobal.org).**

**Your application will be reviewed by the WEC board, and if endorsed, put forward to the General Assembly for ratification.**